

# Landowner Site Information

## What does Atlas do?

Working closely with Mobile Network Operators (MNOs) and landowners, we identify suitable site locations and then secure the necessary agreements to install telecommunications apparatus.

Atlas sites host Network Operator's equipment and manage all day-to-day site operations. We are the single point of contact for landowners and our aim is to build and sustain long-term working relationships.

## Who are Atlas Tower Group?

Atlas Tower Group is an independent wireless infrastructure provider that builds and operates telecommunications sites throughout the UK.

We are an enabler for the deployment of 4G and 5G technology for the MNOs, enhancing mobile coverage and connectivity across the UK.

## Why are new telecom sites needed?

In the last 5 years, mobile network traffic has risen by a factor of ten, as we use more and more data. This growth is expected to continue with 5G sites addressing the challenges of UK and regional coverage to:

- drive local economic growth and support local businesses
- tackle digital not-spots
- enabling innovation in health & social care services
- driving efficiency in energy and transport

## What is 5G?

5G is the new generation of wireless technology, following previous generations such as 3G and 4G.

It will provide super-fast wireless infrastructure, supporting new technologies such as autonomous vehicles, agricultural technology, telemedicine, the emergence of smart cities and the Internet of Things (IoT).

## What is the Electronic Communications Code?

Access to digital communications is now as essential to daily life as the other utilities who have established powers to access land.

Due to the importance of improving and speeding up delivery of digital connectivity in the UK, the Code provides a legal framework enabling Code Operators to place apparatus on private land.

Atlas Tower Group has been granted powers under the Electronic Communications Code (the Code), making us a Code Operator.

## Why is the Code important?

The Code grants a series of rights for the installation, operation and maintenance of communications equipment. It also provides a methodology for rental consideration and compensation valuation.

It is Atlas' ambition to enter into agreements for new telecommunications sites with landowners in a consensual manner.

## What does the Code mean?

The Code was put in place by the UK Government in 2017 as an update to previous UK legislation, in recognition of our increasing reliance on digital communications and the critical part it plays in the growth and economic success of Great Britain.

The Code can be used to apply to Court for an agreement to be put in place on behalf of Code Operators and the landowners, if a consensual agreement cannot be reached.

## Our site development process

Potential locations identified for telecoms equipment and contact made with owners/occupiers.

Agree specific location. Undertake technical survey and produce site plans.

Heads of Terms (HOTs) issued, setting out key points of the agreement including payments.

Atlas secure planning consent.

HOTs agreed and solicitors instructed to complete the agreement.

Agreement signed and site meeting held prior to starting construction.

Construct the site.



## Contact us

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We are committed to following the Ofcom code of practice. If you would like us to provide a copy please get in touch.

If you are unsure how this may affect you, it is recommended you seek advice from a suitable property professional.